

Who are CIPS Conferences in Australia and New Zealand?

CIPS Conferences in Australia and New Zealand are managed by BTTB Marketing Pty Ltd. BTTB were appointed in 2005 and have produced all CIPS national conferences in Australia and New Zealand produced under the CIPS brand. Working in conjunction with the CIPS executive team and advisors on programme development, BTTB are responsible for all aspects of the marketing, administration and delivery of the conference schedule. BTTB are also publishers of the leading procurement journal in the region, Procurement Professional, and manage the popular procurement news website, www.pponline.com.au.

If you have any suggestions or ideas regarding future CIPS conferences programme content, or want to volunteer yourself or someone else as a potential speaker, or have any other general query regarding CIPS Conferences in Australia and New Zealand, please contact:

Nigel Wardropper
Event Director CIPSA Conferences & Managing Director
BTTB Marketing
Tel: 07 5549 1092
Email: nigelw@bttbonline.com

Sponsorship and Exhibition Opportunities

CIPS Conferences provide outstanding profile building, networking and direct sales opportunities for suppliers of goods and services who are interested in engaging with the top corporate buyers in the region.

Moreover, as publishers of Procurement Professional and www.pponline.com.au, BTTB are also able to work with you to deliver suppliers promotional opportunities that maximise exposure with a compelling audience at the best possible ROI.

For details on the full range of publishing, sponsorship and exhibition opportunities available please contact;
Andrew Wynn
National Sales Manager, CIPSA Conferences
Tel: 07 5502 7326
Email: andrew@bttbonline.com

CIPS Australia and New Zealand 2010 Conference Programme



CIPS Australia



Put the dates in your diary. For updates visit www.cipsaconferences.com.au

CIPS Conferences: Australia and New Zealand 2010 Schedule

The CIPSA Conference schedule for 2010 is set to be bigger, better and even more relevant to the needs of the many practitioners who now attend the most effective procurement events in the region.

The new conference season will include new conferences in new locations, all the existing successful events and new features to enhance the benefits for all attendees.

The global financial crisis suggested a likely downturn in both delegate and sponsor activity at CIPSA Conferences during 2009. However, with the exception of just the one conference in Perth, all of this year's events have seen growth both in terms of delegate attendance and sponsorship participation. CIPSA Conferences have proved robust because they are relevant and topical learning experiences for delegates.

The CIPSA Conferences programme is continually successful because it delivers relevant programmes with world-class speaker line-ups at a reasonable cost with the best networking opportunities in the profession. The ongoing growth of attendances is also testament to the growth and professionalization of procurement as a profession. The vital role that procurement plays for so many organisations is becoming more widely recognised, resulting in continual investment in the subject.

Why not put these dates in your diary now? Visit www.cipsaconferences.com.au regularly for updates in the programme and to view the agenda for each event. Make a diary note eight weeks out from each event to study the agenda and make a booking.

I look forward to seeing you at one or more of the 2010 conferences.

Nigel Wardropper, Event Director
CIPSA Conferences

The CIPSA Strategic Procurement Forum

**18th February 2010
The Stamford Plaza Adelaide,**

The 2010 programme starts in SA with the first one-day conference since 2008. This event will be topical and relevant to the professional agenda and will be available for download before Christmas 2009.

What the new CPRS means for Procurement

**4th March 2010
Crown Towers Melbourne**

The CPRS (Carbon Pollution Reduction Scheme) is going to have a significant effect on procurement, whatever final form it takes. This event will be designed to provide senior procurement professionals with the insights they need to understand how the CPRS is going to affect them directly and describe exactly how procurement professionals need to prepare for a new paradigm in professional procurement.

The 3rd CIPSA Category Management Forum

**24th & 25th March 2010
The Australian Technology Park Sydney**

Category Management is one of the key trends in the profession. Category managers are now expected to harmonise specialist professional knowledge with specialist market awareness and demand management skills in each complex category they manage. This event will help category managers learn about their specialist categories from experts in each of the top 12 indirect categories in dedicated category specific seminars. This event will also feature the official launch of www.thecategorymanager.com

The CIPSA Strategic Procurement Forum

**18th May 2010
The Royal on the Park, Brisbane**

May will feature the first ever CIPSA Conference in Brisbane. With content broadly similar to that in Adelaide, this one-day conference will provide procurement professionals in Queensland with the opportunity to hear leading-edge speakers address the most pressing issues of the day, while expanding on the excellent networking opportunities currently being provided by the QLD regional committee events programme.

The 5th CIPSA Public Sector Procurement Forum

**27th & 28th May 2010
The Hyatt Hotel Canberra**

The 5th Public Sector Procurement Forum will return to its home in Canberra in 2010 following the enlarged event in Sydney during July 2009 - which featured federal Minister Lindsay Tanner and NSW Deputy Premier, Carmel Tebbutt. The 2010 event will focus on meeting the needs of both the large ACT-based procurement community and the influx of interstate attendees at this event. Day one of the conference will feature strategic content relevant to the public sector, while day two will focus on practical workshops addressing key issues vital to the successful delivery of public procurement initiatives.

The 4th CIPS NZ Strategic Procurement Forum

**15th June 2010
SkyCity Convention Centre Auckland**

Building on the continued growth of the annual CIPS Strategic Procurement Forum in New Zealand, 2010 will see the introduction of additional streamed sessions, allowing delegates the opportunity to select the content that is most relevant to their needs during the day and benefit from practical, relevant and timely learning from experts in their field.

The CIPSA Strategic Procurement Forum

**4th August 2010
The Novotel Langley Perth**

The annual CIPSA Strategic Procurement Forum in Perth will return to its traditional August date in 2010 and with an upturn in the fortunes of the WA resources sector, a return to the excellent attendance numbers of 2007 and 2008 is anticipated. With a programme addressing the key issues of the day, this event is the best opportunity of the year for procurement professionals in WA to hear from a high-calibre international speaker line-up and to network with their peers at senior levels.

The 6th CIPSA Annual Conference

**13th & 14th October 2010
Crown Convention Centre Melbourne**

The CIPSA flagship Annual Conference will relocate to the new Crown Convention Centre, a brand new addition to the ever-growing Crown complex in Melbourne. This new international standard conference venue will accommodate the continuing growth in this annual flagship event and provide for even greater choice for delegates. For 2010, a fifth seminar stream focussed on public sector issues is planned, as are extra seminars, a longer programme and significantly enhanced networking and sponsorship opportunities structured in to the programme. The programme theme will continue to set the strategic professional agenda for procurement through both the keynote plenary sessions, while providing delegates with real practical deliverables and learning points through the multi-streamed tactical seminars. The annual CIPSA Procurement Professional Awards Dinner will continue to be held in the Grand Ballroom at Crown Palladium.